



**Robert J. Neary, *OPEN MINDS*, Senior Associate**, brings over 37 years of experience in information technology and management professions, including more than 25 years in management and executive level positions. He also has 20 plus years experience with higher education leadership and organization change. Mr. Neary brings with him a strong foundation in the service orientation of information technology, a conceptual and practical framework to effectively build client relationships, direct strategic technology planning efforts, lead tactical implementations, and manage business process re-engineering projects.

Mr. Neary has provided information technology management consulting and technical services to clients in higher education, healthcare, mobile communications, and biotechnology industries. Mr. Neary has created and promoted integrated systems solutions for the Los Angeles Unified School District for Health Information Management, Medi-Cal (Medicaid billing, special education and student information systems, as well as facilitated technology solutions selections on behalf of LAUSD. He has provided contract negotiations services for the procurement of technology and service solutions, developed financial and staffing plans for various projects.

#### **Professional Highlights**

- Chief Administrative Information Officer, California Institute of Technology
- General Manager, Systems & Computer Technology – Technology Management Division
- Created integrated system solutions for the Los Angeles Unified Scholl District for health information management and Medi-Cal billing

#### **Areas of Expertise**

- Information technology management
- Strategic and financial planning
- Contract negotiations and revenue generation
- Management consulting

Mr. Neary was formerly the chief administrative information officer with the California Institute of Technology. He designed, recruited for, and developed an in-house organization to replace an outsourced team, and he was the co-project manager for CIT's Administrative Process Engineering initiative.

Mr. Neary served in various management and consulting roles with System & Computer Technology. As General Manager, he directed a portfolio of outsourcing business for public sector, utilities and manufacturing clients, jointly developed strategic plans with client and corporate executives, and managed delicate staffing expansions and contractions.

Mr. Neary serves as the chairperson of the board of directors for the Los Angeles Child Guidance Clinic, and is chair of the clinical Operations and Technology Committee and Executive Sponsor for the new electronic health record and billing system.